

## A STORY OF EXPANSION: BUILDING SUCCESS ACROSS CONTINENTS

This quarter marks a journey of growth and expansion for our team as we break new ground across India, Singapore, and the USA. In India, we've not only initiated key projects but also invested in our sales team, refining their skills through hands-on pitch exercises. Singapore has been a hub of activity, with multiple high-impact projects now underway, reflecting our growing influence in the region. Meanwhile, our strategic foray into the US market has already yielded promising results, setting the stage for future successes. As we celebrate these milestones, we're also strengthening our community, welcoming new team members, and sharing our story with a broader audience through our increasing digital presence.

## OPERATIONS UPDATES

## Q1Projects INDIA

LODHA

Mahindra
Lifespaces

Lodha - Marq Tardeo

Mahindra Lifespace - Crown

**ASBL - Landmark & Summit** 

Rustomjee - Sagar Tarang

Wework - Dlf Bld 6 Gurgaon

ORL - Additional Scope

ASBL

Rustomjee®

wework

#### Q1 Projects SING APORE





Choa Chu Kang Waterworks Contract 1

Choa Chu Kang Waterworks Contract 2

400kV Substation West Jurong Island

Tengah Reservoir

**BC2 Extension** 



Total Plan For India Sales FY 24 - 25



Q1 Target - 5.85 Cr INR

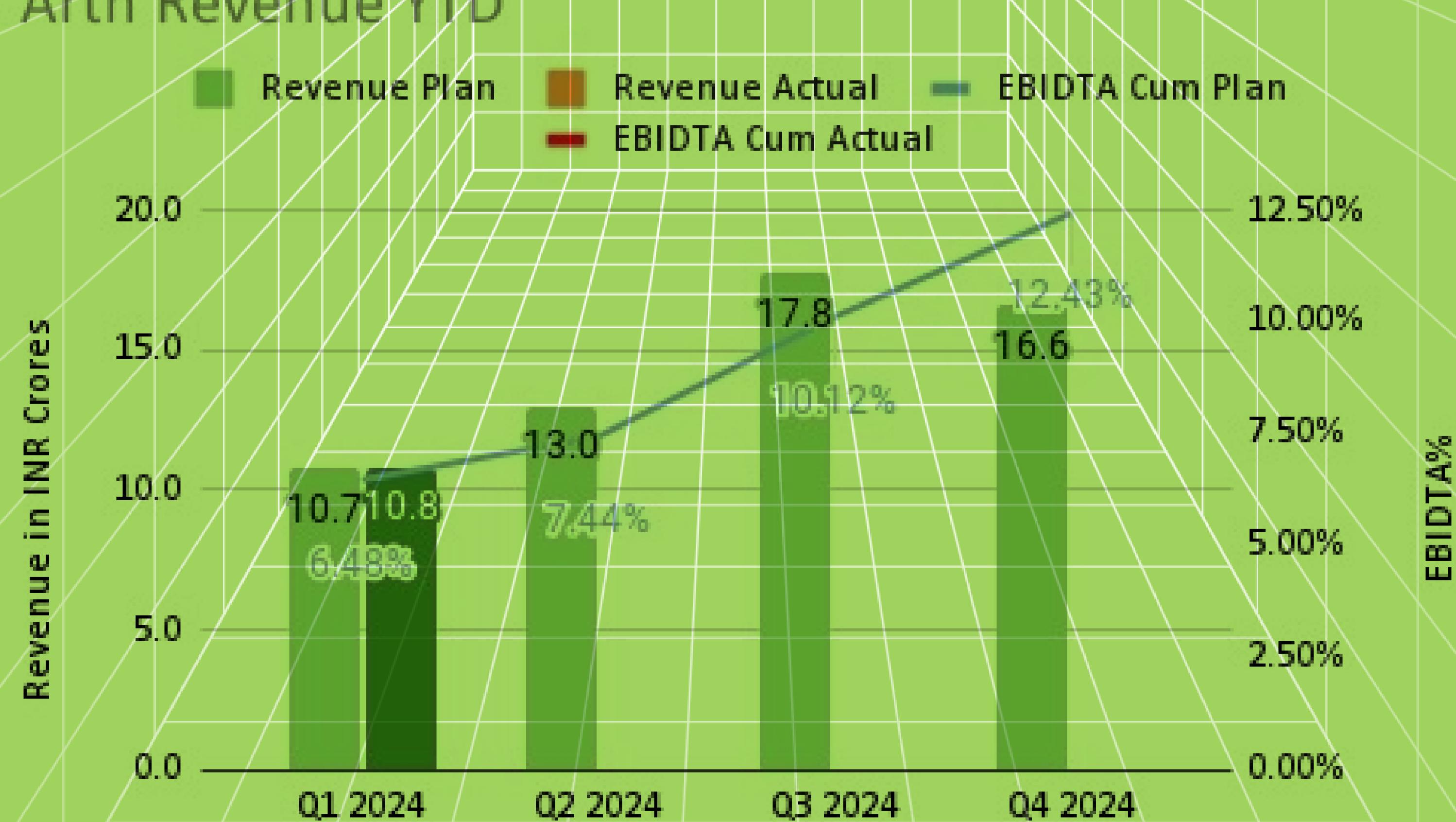
Q1 Achieved - 4.09 Cr INR

#### Total Plan For Singapore Sales FY 24 - 25

Q1 Target - 2 Mn

Q1 Achieved - 2.35 Mn





# KEY INITIATIVES AND UPDATES

Conducted Mock Pitch
Exercises to upskill the
India sales team.





Commenced work on our first PUB project, opening doors for more plant projects.

Initiated cold calling efforts targeting subcontractors and private players.

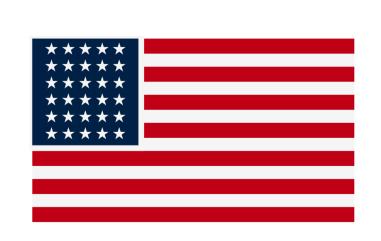




Launched new Construction
Analytics solutions and
formed strategic partnerships.

Secured three projects with JRC for our Project Dashboard solution.





Expanded into the USA market, acquiring three new projects.

### HRUPDATES

CELEBRATED IFTAR PARTY IN OFFICE



STARTED OUR 3RD BATCH OF BIM TRAINEES IN APRIL



**NEW JOINEES: 21** 



#### MARKETING UPDATES



Linkled In Followers Grew to 24,000 people.

Participated In Digital Build India Event hosted by CDCP



#### FROM THE CEO'S DESK

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